Za	gat and Foodspotting Restaurant Survey
	Welcome to Zagat and Foodspotting's Restaurant Survey!
	This important survey should only take about 10 minutes. Your answers are anonymous and will provide you with competitive insights and best practices for your marketing and social media menu.
	Thank you and Bon Appetit.

Zagat and Foodspotting Restaurant Survey 1. Which best describes your business? Restaurant (non-hotel) Personal Chef Restaurant/Bar within a hotel or part of a resort Catering Other (please specify) 2. What is the name of your business? 3. What is the approximate size of your business? 4. What type of cuisine do you serve? 5. What in the past has had a significant influence on your restaurant's popularity? Reviews **Events/Promotions** Location Reputation Atmosphere Chef Social media efforts 6. What do you MOST wish you could communicate with customers? Special Events Coupons/Promotions **Daily Specials** New Menu Items **Food Trends** Chef's thoughts/ideas

Zagat and Foodspotting Restaurant Survey 7. How do you typically market or promote your company? PR Print advertising Radio/TV advertising Word of Mouth In-store advertising Your website Social media (Facebook, Twitter, Zagat, Foursquare, etc.) 8. How much do you typically spend on marketing/promotions/advertising per year? 9. How do you decide if a marketing opportunity is effective or measure its success? Customer feedback Number of followers/fans we have on social networks Visitors to our website Sales figures Press/Media attention Blogger/Yelp/Zagat/Chowhound/Grubstreet/Reviewer comments It's difficult to gauge how effective our marketing efforts are. 10. When you hear the phrase "social media", what word(s) comes to mind? 11. How would you rate your understanding of Social Media? I'm more comfortable around a stovetop than a laptop. I have a novice/very basic understanding of social media. I use it for "personal" use, but need to learn "business" use. I consider myself the Top Chef in the Social Media Kitchen. Other (please specify)

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12. I	Not including email, how much time do you spend online each day for any work-related activities?
\bigcirc	I don't spend time online.
\bigcirc	Up to 1 hour per day
\bigcirc	Up to 2 hours per day
\bigcirc	Up to 3 hours per day
\bigcirc	More than 3 hours per day
13. I	How important do you think social media is to your overall success?
\bigcirc	Very important. Social media can help us grow.
\bigcirc	Somewhat important. Social media won't make or break us.
\bigcirc	Not important/unnecessary. I don't see its value right now.
14. \	Which of these social media tools does your restaurant use? (answer all that apply)
	Online video (YouTube, Vimeo)
	Blogging/microblogging (foodie blogs, Twitter)
	Local services (Yelp, Google local search, Citysearch)
	Social community networks (Facebook, Yahoo, Chowhound)
	Location-based services (Foursquare, Gowalla, Foodspotting)
	Other
	None of these
15. I	f you don't use social media for your business, why not?
	Knowledge: My staff or I don't really know enough about it or "get" it.
	Time: My staff or I don't have enough time to devote to a social media campaign.
	Commitment: I don't have the staff/resources to focus on social media on a regular basis.
	Results: I haven't seen results or really don't see value in it.
moi	Tried and True: I use more traditional media, like newspaper ads, trade publications, trade shows, word-of-uth.
16. \	When you think of a Boston organization, person, or restaurant using social media, who/what do you
thin	k of?

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17. Does anyone in your organization blog? If so, check all that apply:
chef
owner
marketing person
intern
management
O other
18. Do you read any food-related blogs?
Yes
○ No

Zagat and Foodspotting Restaurant Survey 19. If so, which ones? amuse bouche beyond salmon boston food & whine boston foodie, the Boston.com/food (Boston Globe) Bostonfoodbloggers.com cambridge hotels cave cibum Chowhound david dadekian food blog Enobytes Erin Cooks Examiner Food Monkey forays of a finance foodie fork it over, boston **Grub Street** GrubHub ("The Daily Grub") hidden boston jacqueline church lingbo li: carpe deliciousness north shore dish palate to pen passionate foodie, the Public Radio Kitchen (WBUR's foodie blog) we are not martha Zagat Buzz Other (please specify)

MENU ITEMS						
EXCLUSIVITY (special available through social						
AWARENESS (keeping	,	s				
on the radar')						
ADDED VALUE (provid						
news, non-menu supple SOCIAL CAUSES/FUN						
21. Approximately how		loos vour bus	inose spend on	those sites, re	ading or contr	ributing por
week?	v illucii tillie t	ioes your bus	illess spella oli	tilese sites-re	ading of Conti	ibutingper
	0 Minutes	30 Minutes or less	30-60 Minutes	More than 1 hour	More than 2 hours	3+ hours
Blogs	\bigcirc				\bigcirc	
Chowhound						
Citysearch				\bigcirc		
Facebook				\bigcirc		
Foursquare			\bigcirc	\bigcirc		
Foodspotting				\bigcirc		
GrubHub				\bigcirc	\bigcirc	
GrubStreet				\bigcirc		
NomX3	\bigcirc	\bigcirc		\bigcirc	\bigcirc	
Social Bookmarking (Digg, StumbleUpon, Delicious)						
Twitter						
Video (YouTube, Vimeo, Viddler)			\bigcirc		\bigcirc	
Yelp	O	O	O	O	O	O
Zagat	0	O	0	O	O	O
Other						
22. What's your favori	te film, book,	or resource re	elated to anythi	ing food?		

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	24. Age:								
	25. Is there any one question you'd love to get answered at the Eat, Drink, and Be Social event on May 24th?								

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Thank you for dining with usthe survey is over. Completing this survey helps us give you information about the best marketing and social media practices being used by your competition.					
The results will be discussed during the "Eat, Drink, and Be Social" symposium on May 24th. For more information on this event, please visit www.eatdrink.eventbrite.com					